

BINOD BIHARI MAHTO KOYALANCHAL UNIVERSITY, DHANBAD

(Placement Cell)

Placement drive for Kotak Life Insurance .

Registration is open till 14.08.2026

Registration link: <https://forms.gle/ViZHensp7NfqMZKd7>

Currently hiring Management/Graduate Trainee Apprentices and invite eligible students (2025 & 2026 pass- out UG & PG students) to apply for the role.

Job Description:

- Conduct prospecting activities in field work. Identify potential Life Advisors and lead their selection and onboarding process.
- Manage a team of 10 to 30 Life Advisors (LAs) and provide performance support to help them achieve sales targets and monitor field activities.
- Collaborate with team members and accompany Life Advisors during field work to achieve sales targets.
- Actively participate in field work to earn and build/rebuild the team to achieve sales targets.

Role: Graduate Trainee (Apprentice) and Management Trainee (Apprentice) – TIED Channel (Field Sales)

Eligibility: UG & PG Students from 2025 and 2026 pass outs from any stream can apply

CTC: Graduate Trainee (Apprentice) – 2.5 LPA

Management Trainee (Apprentice) – 3.5LPA.

Job Location: Jharkhand